



Looking for an excellent part-time opportunity? Want to make some extra money? Come be part of ActivityTree.com – the largest Kid’s Camp & Activity Directory service in the country! We are expanding our business and currently looking for Metro Area Managers to research, identify and contact Kids Activity Providers to sell our services. This position offers a flexible schedule and an ability to work independently. Looking for a driven individual, self starter, who can identify with Parents’ desire to enrich kids through activities/camps. If this sounds like you, continue reading below for more details.

Responsibilities:

- Identify potential Activity Providers through various channels (web, business directories, brochures, etc)
- Call and email Activity Providers to discuss the services we provide
- Ability to present and walk clients through the website over the phone
- Close Activity Providers (list their activities on the website)
- Consult with clients to understand their business/needs and offer a solution based on those needs (Solution Selling)
- Be able to differentiate our services from the competition
- Analyze various market/trend data to better service clients

Requirements:

- Must be a self-starter with the ability to work independently. Highly motivated, driven to succeed, want to run your own business
- Must have excellent communication (verbal & written). Including strong telephone and client communications.
- Having kids that have been in multiple activities is a big plus
- Excellent Customer Service skills
- Must be able to make cold calls into prospective clients
- Past sales experience is a big plus (consultative selling, setting appointments, presentations and closing)
- Must have own laptop/computer

Why ActivityTree.com:

- Flexible home-based business
- Make your own hours
- Start with a large database of potential clients to contact
- Great earnings potential (pay is based on production – No Cap)
- NO start-up investment

If you are interested in applying for this position, please forward your resume and cover letter to: sales@activitytree.com . Thanks for your interest.